



Hot link: National Governing Body of Sport

A National Governing Body cannot afford to subsidise training, and has, at least, to break even across its CPD programme. The training unit of the national governing body has a business plan which sets the financial framework for the long term, sustainable delivery of high quality professional development programmes. The governing body believes that clients will be willing to pay the true cost of quality development activities that meet identified need and provide good value for money. Courses are costed to include:

- design and development costs, delivery (including a contribution to the ongoing professional development of tutors),*
- quality assurance,*
- monitoring and evaluation regular review contingency for short term cancellations, insurance etc.*

They have researched a range of funding streams for which clients can apply, to help offset the true costs of their professional development programmes where necessary.

Hot link: Independent Consultant

An independent consultant who needs to generate income from the courses she offers, keeps costs to a minimum by providing course resources electronically and encouraging client organisations to undertake the administration and provide a venue for the development activity. This helps to provide a value for money course, where there is no opportunity for subsidy or tapping into other funding streams.

Hot link: Local Delivery Agency

Local Delivery Agencies (LDA's) have embedded the national continuing professional development programme for teachers and adults other than teachers into their broader CPS provision to ensure sustainability as funding is reduced. Some LDA's have formed consortia to benefit from an economy of scale.